

**Subject:** RE: CCA-Tru Development Intro  
**From:** Nhien Lasky <nlasky@ccala.org>  
**Date:** 10/23/2017 11:20 AM  
**To:** Gary Banner <gb@trudevco.com>, Nick Griffin <ngriffin@downtownla.com>  
**CC:** Jessica Lall <jlall@ccala.org>, Kelly Kwasniewski <kk@trudevco.com>

Terrific - please let me know if there's anything I can answer for you regarding our initiatives.

Best,

Nhien Lasky  
**CCA | ccala.org**  
213.416.7531

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**From:** Gary Banner [mailto:gb@trudevco.com]  
**Sent:** Monday, October 23, 2017 10:03 AM  
**To:** Nhien Lasky; Nick Griffin  
**Cc:** Jessica Lall; Kelly Kwasniewski  
**Subject:** RE: CCA-Tru Development Intro

Hello Nhien,  
Thank you for sending your membership application and I have staff reviewing as I write.  
We look forward to participating in DTLA progress.  
Best Regards,

**Gary Banner, CCIM**  
Senior Market Analyst | Multifamily  
**Direct +1 702 545 0626**  
Main +1 702 545 0355 | Fax +1 702 545 0987  
Email [gb@trudevco.com](mailto:gb@trudevco.com)

**TRU Development Co.**  
9555 Hillwood Drive | STE 110  
Las Vegas, NV 89134 | United States  
[www.trudevco.com](http://www.trudevco.com)

**BUILDING ON RELATIONSHIPS** |  Image result for please consider the environment

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**From:** Nhien Lasky [mailto:[nlasky@ccala.org](mailto:nlasky@ccala.org)]  
**Sent:** Wednesday, October 18, 2017 11:45 AM  
**To:** Nick Griffin <[ngriffin@downtownla.com](mailto:ngriffin@downtownla.com)>; Gary Banner <[gb@trudevco.com](mailto:gb@trudevco.com)>  
**Cc:** Jessica Lall <[jlall@ccala.org](mailto:jlall@ccala.org)>

**Subject:** RE: CCA-Tru Development Intro

Thanks so much, Nick!

Gary, great to e-meet you and thank you for your interest in CCA. I will follow up under separate cover with more details about membership.

Best,



**Nhien Lasky**

Vice President of Strategic Relations

213.416.7531 | [nlasky@ccala.org](mailto:nlasky@ccala.org) | [ccala.org](http://ccala.org)

626 Wilshire Blvd., Suite 850, Los Angeles, CA 90017

*\*Please note our new address\**



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**From:** Nick Griffin [<mailto:ngriffin@downtownla.com>]

**Sent:** Wednesday, October 18, 2017 11:24 AM

**To:** Gary Banner; Nhien Lasky

**Cc:** Jessica Lall

**Subject:** CCA-Tru Development Intro

Nhien - I'd like to introduce you to Gary Banner of Tru Development. They are actively pursuing multiple projects in DTLA and interested in joining CCA.

Gary - Nhien is head of Business Development. I've also copied Jessica Lall, CEO/President.

**Nicholas Ziff Griffin**

Vice President of Economic Development

Downtown Center Business Improvement District

626 Wilshire Blvd., Suite 200, LA, CA 90017

213.416.7522 | [ngriffin@downtownla.com](mailto:ngriffin@downtownla.com)

On Oct 16, 2017, at 11:20 AM, Gary Banner <[gb@trudevco.com](mailto:gb@trudevco.com)> wrote:

Hello Nick

Yes Elan did reach me and I have accepted the calendar invite for the 2-hr tour. I look forward to it and meeting your team as well.

Gary Banner

TRU Development

Sent from my iPhone

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— image003.png —



— image004.png —



— image005.png —



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